

Tour BACKOFFICE

The Efficiency Engine

From: Travel technology solution expert

Enquire at sales@bhartiweb.com | call +919810054323

Simplify BUSINESS – Simplify LIFE

How Travel and Tourism Industry can improve productivity through our advanced Tour Backoffice

From selling to ticket printing.

Improve **efficiency** effectiveness by 200% MINIMUM.



We create things with a passion.

It's all about you & Making your team Efficient is the Key to effectiveness

Some of the Ideas we want to share with you are as follows:

Time Management (Time planning and management system)

We have researched the concept of Brian Tracy , Alec Mackenzie , Stephan Covey and few more to give a better time management for your Marketing

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and Sales team , Account Team , operation team along with complete work and Progress visualization solution to Team Heads , Group heads and Business heads.

You can Do the following

- Put alerts , Reminders , Auto Alerts , to Do List , intelligent scheduling , Ask your team and give information and also Collaborate efficiently from anywhere and many more

Lead Management

- Manage Incoming Leads
- Manage Cost
- Manage lead MIS
- Allot leads and it's MIS , Maintain History

CRM

- Complete Customer relationship Module with Communication management
- Manage multiple itineraries with history
- Manage Leads with reminders , alerts , reschedule , improvise reply with Collaboration with team head, manage Potentials, manage costing sheet and more ..

Communication management

- System Communication system , Mail Quality Management by standard mailer and Customization integration., Collaboration, better

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itinerary search and its management , Better Coordination with Operations , accounts and Team leaders and Directors

Operations management

- Can manage Vendors better
- Can manage Clients Booking better
- Can streamline booking Process with better cash Flow system and MIS
- Can bargain better with Suppliers with better Quality Control

Document management

- Best in the class document search with intelligent decision engine.
- Complete Digitalization of all data
- Complete Safety of all the data as database has encrypted information about the document
- Right based document search
- Right transfer mechanism
- Access from anywhere
- Better Log management and Security alerts .

Work Flow management

- Better Work flow from lead to maturity , from Maturity to Execution and From Execution to client satisfaction and Client Retention management (like birthday reminders, special offers) .
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Data Security

- vital business statistics in the database is secured and can't be retrieved without your key .

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Functional MIS

- Current lead Statistics – lead in process , Potential Clients , Conversion
- Communication Lag and Modifications
- Financial Control and SOCB – Status of Current business
- Operations Effectiveness and cash flow management

Business Intelligence MIS

- Which Itinerary is more selling ?
- Which Hotel you are giving more business and is there are chance to bargain more ?
- Productivity Alerts – Mr. X lead Conversion is Low !! ,Mr Y is giving more revenue. ,

and many more features to

✓ Apart from benefits it is not a software which requires lots of learning. 1 hr. is enough to learn it.

Please also visit

<http://www.bhartiweb.com>

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